



COMPANY PROFILE
— 2022 —



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EXECUTIVE SUMMARY

Ehad Innovations & Infrastructure Limited is a Zambian wholly owned company set-up with the main goal of transforming the investment sector and creating an economic powerhouse in the Sub-Saharan region. Ehad means oneness and this is the spirit on which this alternative asset management company has been formed. Ehad Innovations focus is to harness investment potential in rural areas and transforming the areas into economic powerhouses. We strongly believe this will create employment for the many people in rural areas which will have a great impact on their families because of the extra steady income they will be earning. Ehad will invest in a variety of sectors ranging from Rural Industrial Park Clusters, Infrastructure Development, Affordable Housing, Agriculture, Mining-Value Addition Industries, Green Energy Development, and commodity trading. Ehad Innovation mission will only be achieved by creating synergies with International and Local partners, because with a united force we know that great milestones will be attained.



ABOUT EHAD

INTRODUCTION

Ehad Innovations and Infrastructure Limited is a wholly owned Zambian Company registered with PACRA. The company is made up of a very creative experienced team in Multi asset Management. Ehad is an alternative Asset management firm operating in a wide variety of sectors that include Mass Housing-Real Estate, Infrastructure development, Industrial Parks Development, Green Energy Development ,Agriculture Investments and Commodity Trading. Ehad main target is to be the hub of investment in Africa.

OUR VISION

Our vision is to be leaders in the provision of services in asset, investment and fund management and construction in the region and beyond.

MISSION

To transform the urban and rural landscape by investing in mining, energy while at the same time developing, owning, and investing in real estate in the Zambia and the regional market.

OUR GOALS

- Reducing the housing deficit in the country.
- Creating mass, sustainable employment.
- Increasing access to clean energy products.
- Exploiting mineral wealth to improve the livelihoods of the natives.
- Reduce poverty by contributing to the national and regional food basket through investment in cash crops.
- Contributing to modern infrastructural development.

VALUES

- Excellence
- Integrity
- Considerate
- Dedication

EHAD PLAN

INFRASTRUCTURAL DEVELOPMENT

In the short to medium terms, Ehad is going to position herself as the leading developer of truly, decent, modern affordable housing by constructing precast houses as opposed to brick and mortar which are expensive and take longer to build. We shall build several story buildings to maximize on space and defray the cost of land and bulky services – ultimately rendering the houses cheaper. No developer in Zambia is doing this. In the medium-long terms, Ehad is going to set up modular systems factories to start erecting modular houses to cater for both low-end and high-end markets in the next 5 years. This will be evolutionary and will give us leverage in the market. Setting up the plant will be costly, but we shall be able to recoup our investments in 3 – 5 years of set up. We look to raise some \$ 1 billion over the next 5 years in this sector.

AGRICULTURAL SECTOR

Zambia has been dependent on the mining sector – particularly copper. Although stride have been made in the agricultural and tourism sectors, they are not enough to spur significant economic growth and present an alternative or match to the mining industry as far as contribution to GDP is concerned. The net result is inadequate staple food supply, with a ripple effect in escalation of commodity prices which are also subject to other factors. Agricultural products like cooking oil, maize meal, are of prime importance and the need is urgent in Zambia. Backed by RND, Ehad will use synergies with industry leaders in the region and beyond to harness the soya, sunflower, ...cash crops etc to flood the market with these products over the next 4 – 5 years. With plenty of arable land, coupled with government's resolve to address the food scarcity, we are certain to reach our set goals in this regard. Moreover, at present, the region suffers from perennial food shortages since our neighboring country Zimbabwe lost her status as the food basket of Southern Africa.

ENERGY

Zambia is endowed with myriad favorable land masses suitable for solar and wind energy farms. However, owing to exorbitant set-up costs, these sectors have not enjoyed massive investments – enough to reduce the dependence on hydroelectricity. This has been exacerbated by non-cost reflective tariffs which have rendered the sector uncompetitive and unprofitable in the short-term. To circumvent this concern, Ehad is going in for a long haul, that is, long-term investment. Secondly, Ehad will leverage the existing distribution infrastructure for the Zambia Electricity Supply Corporation (ZESCO). The main clients would be the major consumers of electricity being the mining industry who are able to pay competitive prices -instead of focusing on domestic consumption. Research shows that Zambia's electricity tariffs are among the lowest in the region. This presents an opportunity beyond our borders, and this is projected to continue for the next 10 – 20 years.

EHAD PLAN

Lastly, the nation's only refinery at Indeni, has been beset by problems. Indeni faces closure. Even at full capacity, Indeni has no capacity to meet national oil demands. For this reason, our market is inundated with imported products, mainly from South Africa. Therefore, by setting up an oil refinery, on in the vicinity of Tazama pipeline linking Tanzania and Zambia, Ehad will position herself as an alternative provider of oil products. We seek to invest widely in clean, safe discharge of waste gases by 'recycling' them to produce useful, harmless solid products. This will be a revolution, as it would avert contributions towards global warming.

MINING AND MANUFACTURING

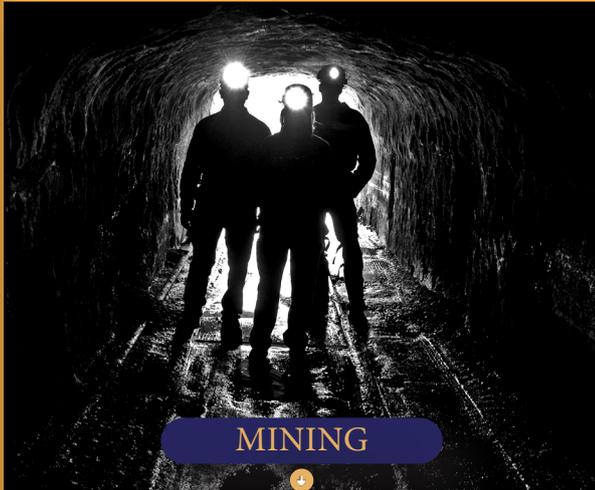
In spite of being endowed with so many mineral deposits, Zambia has not taken advantage of these resources by changing raw material to finished products. This is where Ehad comes in. We shall invest heavily in processing of these minerals which we can buy from local producers and then sell in the country, the region and beyond. Our investment in the sector will weigh heavily on processing and less on mining dictated by market forces. This value addition will increase forex, create mass employment, reduce poverty.



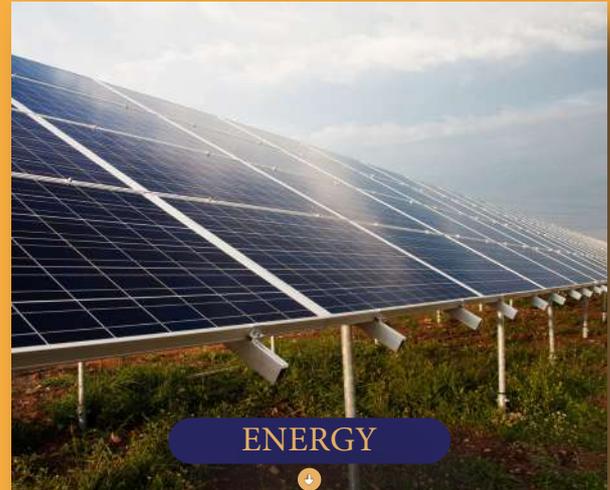
STRATEGY

Ehad Innovations & Infrastructure will leverage its position in the investment management sector through forging synergies with renowned and established players in the industries while investing heavily in innovations in the same to foster creativity and enhanced products and services in order to edge the competition.

WE INVEST IN THE FOLLOWING



Gold, Emerald, Uranium, Manganese and Copper



Solar, Wind farms and Eco-friendly oil refinery



Soya, Sunflower, Maize etc



Houses, Schools, Hospitals, Offices, Toll gates, Roads, Energy, Dams and Water lines

RETURN ON INVESTMENTS (ROI)

Our target ROI is industry/sector specific – enough to recoup investment, remain competitive and remain ahead through strategic research and development.



SERVICES

SERVICES

- ➔ **Investment Management** utilizing our expert asset administration of a number of securities, such as shareholdings, bonds, and different assets like Real Estate, to meet precise funding aspirations to the advantage of current and would be investors. Investors may also be institutions, such as Insurance Companies, Pension Funds, Incorporated Companies, charities, Educational Establishments, or Private Investors, either directly through investment contracts or, investment schemes like mutual funds by establishing and overseeing Mass Housing Estates ,Industrial Parks as well as engaging in Agricultural activities and processing
- ➔ **Asset Management** through the systematic approach to the governance and realization of value from the things that our clients are responsible for, over their whole life cycles. This may apply both to assets like buildings or equipment and intangible assets (such as human capital, intellectual property or financial assets. Asset management is achieved through our carefully calculated process of developing, operating, maintaining, upgrading, and disposing of assets in the most cost-effective manner. Our focus is primarily on Property Management as well as Multi Asset Management.

TARGET MARKET

We look to form close ties with Governments in the Sub Saharan region, Private Corporate entities as well as Unions in terms of Infrastructure development through vehicles like PPP models with Governments.

PROPOSED INFRASTRUCTURE PROJECTS

- ➔ CONSTRUCTION OF 1000 HOUSING UNITS-DFBOT
 - Estimated project value \$ 60 million.
 - Off-taker mine workers
 - Proposed model Rent to Own
 - Proposed payment plan 20 years
 - Land available provided by the Mine.
 - Appointment letter will be availed after July 8,2022/after preliminary meeting.
- ➔ CONSTRUCTION OF STUDENT HOSTELS -DFBOT MODEL
 - Proposed bed capacity 8,000 -Copperbelt University / value USD 120 million
 - Proposed bed capacity 8,000 -University of Zambia / value USD 120 million
 - Proposed bed capacity 2,000 – Rockview University/ value USD 30 million
 - Off-taker Students
 - Land available
 - Still on concept stage.

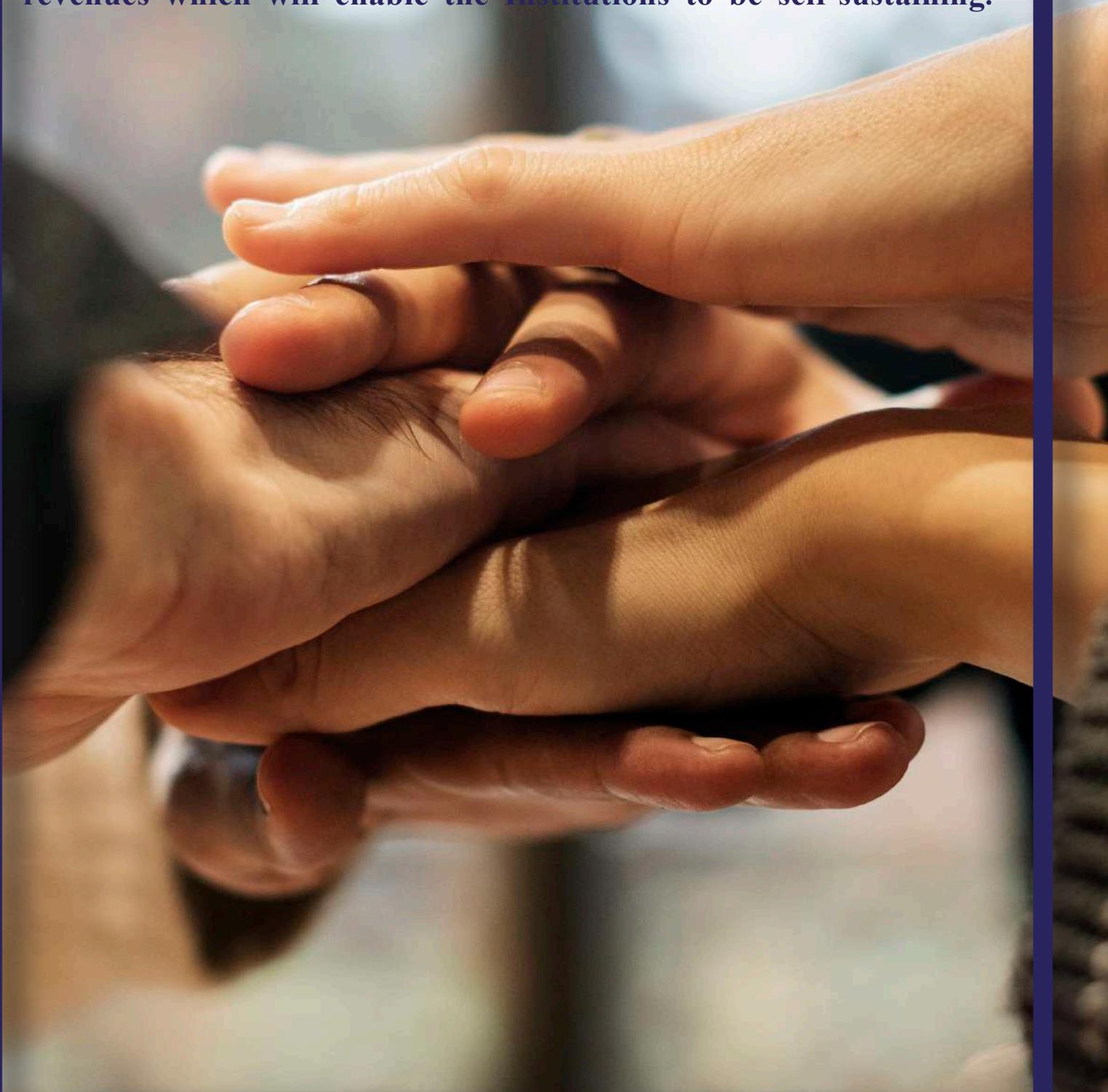
PROSPECTIVE PROJECTS

- PROPOSED CONSTRUCTION OF 200,000 RURAL MEDIUM /LOW-COST HOUSES.
 - Proposed to construct medium to low-cost houses on Rural Schools, Health Centers Government facilities in Rural Areas.
 - Off-taker Government.
 - Land available on Government land in Rural Areas.
 - Estimated project period 15 years
 - Estimated project value USD 8.0 billion
 - Model PPP-Rent to Own.
 - Concept Stage -Presentations
- PROPOSED DUAL CARRIAGE ROAD CONSTRUCTION ON PPP MODEL KAPIRI MPOSHI – CHISALI ROAD.-GREAT NORTH ROAD 623.3 KM
- PROPOSED CONSTRUCTION OF FLATS AND APARTMENTS SOLWEZI.
 - Land available
 - Model DFBOT
 - Concept stage
 - Concessional agreement to be signed by the Catholic Church.
- PROPOSED CONSTRUCTION OF A 3 STAR HOTEL IN SOLWEZI ON DFBOT
 - Project estimated value \$15 million.
 - Proposed bed space 200
 - Conference facility
 - Bar Restaurant
 - Swimming Pool
 - Land available
 - Operator -still in negotiations
 - Proposed operational period 25 years
 - Concessional agreement to be signed with Catholic Church.
- PROPOSED CONSTRUCTION OF A BOARDING SCHOOL FOR THE CATHOLIC CHURCH ON A FBOT MODEL-
 - Fees paying boarding school
 - Period to operate 20 years
 - Concession to be signed by Catholic Church
 - Project Estimate Value \$8 million
 - Project plans already done.
 - Land available.

PROSPECTIVE PROJECTS

- CONSTRUCTION OF RESORT ON SAMFYA BEACH -PARTNERSHIP WITH THE CATHOLIC CHURCH.
 - Project estimate \$ 3.0 million
 - Concessional agreement to be signed by Catholic Church
 - Land available
 - Design and ready construction.
- PROPOSED WAREHOUSING FACILITIES KUSUMBALESA & MWESE
 - Project Value \$5 million.
 - Land - still under negotiations.

“EHAD INNOVATIONS & INFRASTRUCTURE LIMITED has identified opportunities to manage investments not only for its own business line but for investors as well. The Company will establish links with local Government Authorities in order to empower them as they prepare for decentralization. We are partnering with local institutions to identify and manage revenue streams that will contribute to the creation of jobs and increase revenues which will enable the Institutions to be self-sustaining.”





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